



**Xelay Acumen Group, Inc.  
Business Analyst, Consulting**

**Company Description**

Xelay Acumen Group, Inc is a strategy and management consulting firm serving biotechnology, pharmaceutical, and health care provider clients. Our engagements focus exclusively on high value-add for our clients' most critically important issues and challenges. Xelay Acumen strives to be the leading healthcare strategy and management consulting firm focused on enabling distinctive success for innovative products that matter. We deliver extraordinary results for our healthcare clients by attracting and developing talented high potential team members.

At Xelay Acumen Group, Inc., our people are excited to help clients address their most pressing issues and challenges. We leverage the flexibility and expertise of our virtual network and organization and bring to bear an unparalleled combination of skill sets: strategic problem solving, rigorous analyses and methodologies, and clear and concise communications to bring about uniquely extraordinary results.

**Position Description**

Xelay Acumen Analysts are a diverse group of highly qualified people with a wide range of backgrounds, from hard science to business. Offering challenging responsibilities, broad business exposure and unrivaled career prospects, Xelay Acumen's Analyst are provided an unparalleled opportunity to apply knowledge, business intuition, and analytical rigor to real-world challenges, building invaluable skills and experience along the way. It's a great way to set yourself up for future success—at Xelay Acumen and beyond. Candidates with all experience levels are encouraged to apply.

The Business Analyst role is a full-time position to support strategic analyses of clinical, medical, and market data within the biotechnology, pharmaceutical, and health care provider industry, and collaborate with client and Xelay team members to accomplish project engagement goals and objectives.

Analysts at Xelay Acumen tackle the most advanced and difficult problems our clients face that drive the bottom-line financial returns and create tremendous value, including

- Conducting clinical trial data analytics and design
- Supporting medical publications with novel analyses
- Understanding and shaping new markets
- Helping frame new business and medical treatment models
- Assessing specific competitors' performance
- Performing due diligence

Analysts are our frontline in developing powerful insights and driving results for our clients. We invest heavily in our Analysts, and believe in the apprenticeship model of management consulting. At Xelay Acumen, you will quickly acquire the core capabilities of a successful, trustworthy analyst through the following responsibilities:

- Manage individual workstreams
- Create, refine, and present recommendations to senior management
- Structure and solve challenging problems to address critical business issues
- Perform complex clinical trial and web survey data analyses in support of ad-hoc and ongoing projects
- Synthesize medical literature and communications into key takeaways and implications for the Client
- Receive and provide timely feedback from managers and team members
- Develop programs, methodologies, and files for analyzing and presenting data
- Interpret and organize data results, literature research and market research into executive summaries and professional consulting presentations
- Use and support database applications and analytical tools: evaluate data quality, applications, and functions, produce output, maintain data assets
- Research new data sources and analytical tools; contribute to new product development and improvement in product delivery and presentation

### **Desired Skills & Experience**

Required:

- Strong analytical and problem-solving skills and the ability to conduct complex data analysis using analytical databases/tools like Microsoft Excel (eg, pivot tables, LOOKUP, SUMIF, COUNTIF functions, etc). Demonstrated ability to manipulate data, understand complexities, and generate reports/presentations
- Demonstrated drive for quality, a strong commitment to and affinity for delivering the highest level of data services and analyses
- Excellent communication skills, both written and verbal. Deep/expert experience with Powerpoint presentations
- Flexible & creative, with a collaborative work style. Ability to establish / maintain effective working relationships. High-energy, self-motivated, and organized.
- Strong project management skills
- Ability to relocate to the SF-Bay area
- Must be able to work in person within an office setting (not remote)
- Values development feedback to learn new skills and learns new skills quickly; receives feedback well and is thankful and grateful for the other person's investment

Desirable, but not required:

- For Analysts: Bachelor's degree in Engineering, Computer Science, Mathematics, Finance, Economics, Marketing or related analytical fields.
- Consulting firm, market research firm, or financial analysis work strongly preferred
- Experience with large amounts of data (big data) and data warehouses preferred
- Experience with conducting web surveys
- Project management, market research, questionnaire design, and website development experiences are a plus
- Basic statistical skills, including sample size, confidence intervals, linear correlation, regression analysis etc. Understanding of SAS, SPSS or other statistical analysis package
- Ability to interpret data and express implications of analysis

**Interested parties should apply via**

<https://www.surveymonkey.com/r/XelayAcumenJobs>

For more information, visit: [www.xelayacumen.com](http://www.xelayacumen.com) or find us on LinkedIn and Facebook.