



世銳顧問有限公司

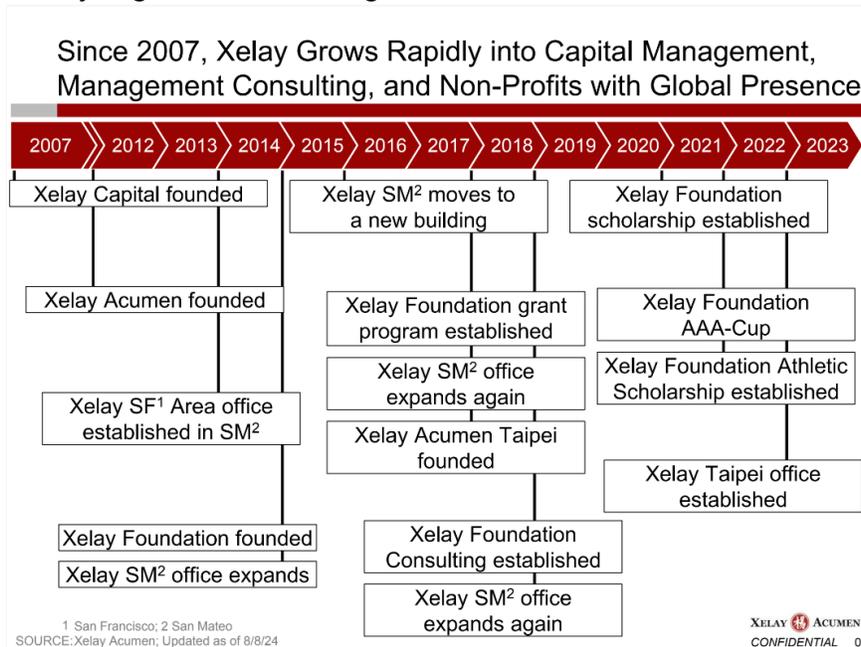
**Xelay Acumen Taipei, Inc.**  
**Specialist, Analytics and Information, Taipei Office**

**Company Description**

Xelay Acumen Taipei, Inc. is a strategy and management consulting firm serving biotechnology, pharmaceutical, and healthcare provider clients. Our engagements focus exclusively on high value-add for our clients' most critically important issues and challenges. Xelay Acumen strives to be the leading healthcare strategy and management consulting firm focused on enabling distinctive success for innovative products that matter. We deliver extraordinary results for our healthcare clients by attracting and developing talented high potential team members.

At Xelay Acumen, our people are excited to help clients address their most pressing issues and challenges. We leverage the flexibility and expertise of our organization and virtual network and bring to bear an unparalleled combination of skill sets: strategic problem solving, rigorous analyses and methodologies, and clear and concise communications to bring about uniquely extraordinary results.

Xelay Acumen was first started in 2007 with a private investment fund (Xelay Capital) serving non-profit institutions. Xelay Acumen Group has rapidly established itself as a leading consulting firm in the pharmaceutical and biotech sectors since 2012. Headquartered in the San Francisco Bay Area, the firm also established an Asia Pacific office in Taipei in 2018. Xelay Foundation, our non-profit foundation, was founded in 2015 and grants over \$200,000 annually to local community organizations and global research institutions:



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### **Position Description**

Xelay Acumen Specialists are a diverse group of highly qualified people with a wide range of backgrounds, from hard science to business. Offered challenging responsibilities, broad business exposure and unrivaled career prospects, Xelay Acumen's Specialists are provided an unparalleled opportunity to apply knowledge, business intuition, and analytical rigor to real-world challenges, building invaluable skills and experience along the way. It's a great way to set yourself up for future success—at Xelay Acumen and beyond. Candidates with all experience levels and backgrounds are encouraged to apply.

The Taipei Specialist role is a full-time position to support strategic evaluations, analyses, and communications of clinical, medical, and market data within the biotechnology, pharmaceutical, and healthcare provider industry, and collaborate with global Xelay team members to accomplish project engagement goals and objectives.

Specialists at Xelay Acumen tackle the most advanced and difficult problems our clients face that drive bottom-line financial returns and create tremendous value, including

- Creating compelling communications of critical information
- Designing and developing visualizations of data and concepts to vastly improve audience engagement and understanding
- Conducting clinical trial data analytics and design
- Developing and writing medical publications and communications with novel analyses and compelling visualizations
- Researching to understand and shape new markets
- Framing new business and medical treatment models
- Assessing specific competitors' performance
- Performing due diligence

### **Development**

One of the five core values at Xelay is to “develop our people”. This value goes beyond being a mere statement—it is a dedicated promise to invest in the personal and professional evolution of every individual within our organization. At Xelay, we have cultivated an environment where learning is seamlessly integrated into our daily operations. We actively engage our team members in real client engagements, providing them with hands-on responsibilities that not

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only challenge and stretch their abilities but also accelerate their professional growth. This approach fosters a sense of ownership and accomplishment among our team members.

Our commitment to developing people extends to comprehensive training in consulting, leadership, and communication. This training is complemented by several offsite sessions throughout the year and biweekly meetings with mentors. We understand that each individual's journey is unique, and therefore, we offer personalized development plans tailored to the aspirations and goals of our team members. By championing a “people developing culture”, we empower our team members to excel in their current roles and prepare them for future leadership positions. We firmly believe that our investment in their growth is an investment in the overall success of our firm.

Specialists provide tremendous support to developing powerful insights and driving results for our clients. We invest heavily in our Specialists and believe in the apprenticeship model of management consulting. At Xelay Acumen Taipei, you will gain frequent professional development and consulting skills as well as a global network of like-minded colleagues that will prepare you for your time at Xelay and beyond.

Development opportunities include:

- Direct access to leadership team members and team leads to develop leadership, consulting mindset/skills, communication, and analytics skills
- Offsite training retreats to learn/practice new skills
- Assigned mentor to work on development goals
- Bi-weekly meetings with senior team leads to evaluate performance and progress
- Opportunities to serve global clients across healthcare, pharmaceutical, and biotech industries
- Opportunities to travel to the US for training purposes as well as long term rotations
- Opportunities to expand responsibility from analytics to talent acquisition, property management, foundation, office management, etc
- Transfers to the US for outstanding and high potential performers
- Management roles in Taipei and globally for strong performers

### **Compensation and Benefits**

We believe in fostering a positive and inclusive workplace culture, and our benefits are designed to support the well-being and success of our valued team members. We offer a competitive total compensation package, including:

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# XELAY ACUMEN

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- Base salary commensurate with experience and skills (starting from NT\$37,000/month)
- Chinese New Year bonus
- Performance bonuses (evaluated weekly, quarterly, and yearly)
- Team goal bonus (evaluated quarterly)
- Extra PTO beyond government requirement
- Personal development stipend
- External training stipend
- Massage service
- Meal allowance
- Laptop allowance
- Fitness incentives
- Office rentals
- Government Benefits
- Team building fun events
- Offsite retreats in Japan/US/Taiwan

Specialist starts as a contractor position with an hourly wage (NT\$205/hour). Specialists can be promoted to a full-time position with annual total compensation up to ~1M, and further promoted to Analyst position with annual total compensation up to~1.3M.

## **Responsibilities**

Specialists at Xelay Acumen quickly acquire the core capabilities of a successful, trustworthy team member through the following responsibilities:

### [Analytics Specialist]

- Develop programs, methodologies, and files for analyzing and presenting data
- Use and support database applications and analytical tools: evaluate data quality, applications, and functions, produce output, maintain data assets
- Research new data sources and analytical tools; contribute to new product development and improvement in product delivery and presentation
- Perform complex clinical trial and database analyses in support of ad-hoc and ongoing projects

### [Data Visualization Specialist]

- Interpret and organize data results, literature research and market research into executive summaries and professional consulting presentations

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- Create compelling storylines and visualizations to accomplish critical communication challenges
- Synthesize medical literature and communications into key takeaways and implications for the Client

Both types of specialists can expect the following responsibilities:

- Manage individual workstreams
- Receive and provide timely feedback from managers and team members
- Create, refine, and present recommendations to senior management
- Structure and solve challenging problems to address critical business issues

### **Desired Skills & Experience Required**

Required:

- Taiwanese citizenship
- Must be in-person in the Taipei office
- Bachelor's degree in Engineering, Computer Science, Mathematics, Finance, Economics, Marketing, Business Administration, Life Sciences, Biology, Chemistry, Physics, Medicine, Nursing, Bioinformatics, Information Technology, or related analytical fields
- Demonstrated drive for quality, a strong commitment to and affinity for delivering the highest level of data services and analyses
- Excellent communication skills, both written and verbal
- Ability to work independently, efficiently, remotely
- Flexible & creative, with a collaborative work style
- Ability to establish/maintain effective working relationship
- High-energy, self-motivated, and organized
- Strong project management skills

[Analytic Specialist]

- Strong analytical and problem solving skills and the ability to conduct complex data analysis using analytical databases/tools like Microsoft Excel (e.g., pivot tables, LOOKUP, SUMIF, COUNTIF functions, etc)
- Demonstrated ability to manipulate data, understand complexities, and generate reports/presentations

[Data Visualization Specialist]

- Strong PowerPoint skills with mastery of hot keys and tools within PowerPoint for efficiency
- Deep/expert experience with PowerPoint presentations

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Desirable, but not required:

Consulting firm, market research firm, or financial analysis work strongly preferred

[Analytic Specialist]

- Experience with large amounts of data (big data) and data warehouses preferred
- Experience with conducting web surveys
- Basic statistical skills, including sample size, confidence intervals, linear correlation, regression analysis etc. Understanding of SAS, SPSS or other statistical analysis package
- Ability to interpret data and express implications of analysis

[Data Visualization Specialist]

Basic understanding of statistics, including sample size, confidence intervals, linear correlation, regression analysis etc.

Interested parties should apply via

<https://www.surveymonkey.com/r/XelayAcumenJobs>

(All materials are required to be in English)